



*Insight. Innovation. Integrity.*



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**ABOUT INTEKRAS, INC.**

*Intekras* is a private, minority owned, 8(a) company offering Infrastructure and Network Management services, Information Security solutions, and Human Capital Development and Management (HCDM) expertise to clients in both the Government and Commercial sectors.

Today's complex business environments mandate that technology is leveraged to increase productivity and profitability, reduce costs and give you the advantage over your competitors. Increasing business opportunities globally through the Internet offers unprecedented growth potential. However, without a clearly defined technology road map, you can find yourself facing challenges that threaten profitability and success. Combining decades of experience in telecommunications, training and education, and information technology, we are uniquely qualified to design and implement solutions to meet your most challenging needs.

Understanding that "people buy from people", building and maintaining strong relationships is foundational to our success and longevity. Our goal is to not only provide products and services that meet or exceed your expectations, but to also leave you with a sense of fulfillment and satisfaction in working with us.

We realize that trust is not something that is given, but rather is earned. In a day when virtues are regularly sacrificed for revenues in the business world, our decree is to do what is right for the client with honesty and integrity — never sacrificing excellence, never compromising our word.

**"...our decree is to do what is right for the client  
with honesty and integrity — never  
sacrificing excellence, never compromising our word."**

Our specific expertise includes the following:

<p><b>Infrastructure &amp; Network Management</b></p>	<ul style="list-style-type: none"> <li>• LAN/WAN Internetworking</li> <li>• Systems Design &amp; Integration</li> <li>• FCAPS Solutions</li> <li>• Life Cycle Management</li> <li>• Program Management</li> </ul>
<p><b>Information Security</b></p>	<ul style="list-style-type: none"> <li>• Security Infrastructure Monitoring &amp; Management</li> <li>• Incident Response &amp; Digital Forensics</li> <li>• Vulnerability Tracking &amp; Management</li> <li>• Risk Assessment</li> <li>• Security Compliance</li> </ul>
<p><b>Human Capital Development &amp; Management</b></p>	<ul style="list-style-type: none"> <li>• Learning Management</li> <li>• Performance Management</li> <li>• Virtual Classroom</li> <li>• Collaboration, Analytics &amp; Content</li> <li>• HCDM Consulting Services</li> </ul>

*Intekras* — bringing insight, innovation and integrity to your business and technology challenges.



## EXECUTIVE TEAM



**Vada Grantham, Chairman and CEO** — Mr. Grantham was Chief Executive Officer of T. L. Grantham & Associates, Inc., a national marketing and research firm which achieved “Agency of the Year” twice, “Supplier of the Year” and grew from four employees to over 500 employees in eight Midwestern states. He has been recognized for his numerous achievements by Time Magazine, Ebony Magazine, the BBC, the Des Moines Register and various other media outlets.



**Charles Williams, President** — Mr. Williams has more than 23 years of experience in the areas of e-Learning, information technology, information security and telecommunications. Mr. Williams has held various executive level positions with several Fortune 500 companies including Lockheed Martin, Sprint International and GTE. Mr. Williams also possesses extensive international experience in Europe, the Middle East, Africa, Asia and South America.



**J. Calvin Glover, Chief Financial Officer** — Mr. Glover, a Certified Public Accountant, has over 20 years of business and financial experience, most recently holding the position of CEO of JIL Information Systems, which he grew to almost \$30M in revenues and 26 locations nationwide. JIL was rated by Washington Technology as the top 8(a) defense contractor for the U.S. Navy and was ranked by Black Enterprise magazine as one of the top 100 minority-owned firms in the U.S.



**Keith Temple, Chief Operating Officer** — Mr. Temple brings more than 20 years of experience in the areas of information technology and telecommunications. With extensive business development, sales and marketing experience in such Fortune 500 companies as AT&T and Concert, Mr Temple is uniquely qualified to develop and direct Intekras’ corporate sales and marketing initiatives. Mr. Temple also has extensive international experience in Europe, Africa, Australia and the Middle East.



**Darrell Green, Executive Vice President** — Mr. Green founded the Darrell Green Youth Life Foundation in 1988. After 20 years with the Washington Redskins, which included 7 Pro-Bowl appearances, 4 NFL Fastest Man Competition titles and 3 Super Bowls, Mr. Green is leveraging his strong national reputation and extensive network to further Intekras business initiatives within corporate, government, nonprofit and education arenas.



**Peter Wilmot, Technical Director** — Mr. Wilmot has more than 20 years of experience in IT and data networking, notably in the areas of pre- and post-sales technical support of M&S, network engineering and implementation, network operations management and customer interfacing. His international experience spans North America, Europe and Africa and he has held various senior management positions with Sprint International, Global One and Equant.

INFRASTRUCTURE & NETWORK MANAGEMENT

Throughout the world, critical business operations rely heavily on the ability to provide uninterrupted service to customers, partners, vendors and employees. The goal of infrastructure and network management is to ensure that all IT resources are under control and performing at optimal levels by proactively managing and automating processes through a single consolidated view of the enterprise.

Increasingly, organizations are looking to justify IT investments based on their contribution to business objectives. Intekras is able to offer you solutions that align your IT infrastructure management with your business objectives, thereby allowing you to remain competitive while delivering increased end-user satisfaction – it’s called Business Service Management (BSM).

Our SMARTS InCharge™ solution is a paradigm shift away from the traditional and ubiquitous bottom-up approach to a top-down methodology, and represents a quantum, evolutionary step in the way infrastructure is managed. Using a holistic view supported by patented modeling and correlation techniques, InCharge™ leverages a common information model across both IT and business domains, from the lowest level network devices up to customers and business services. It eliminates the problems of silo-management and event overload, and identifies only authentic problems. The result is a set of unique business benefits including reduced operating costs, a future-proof management architecture, the availability of actionable intelligence in real time and the ability to leverage existing management-tool investment.

SMARTS InCharge™ integrates and correlates information across different Operation Support Systems (OSSs) and enterprise management disciplines including fault, configuration, accounting, performance and security (ISO FCAPS model).

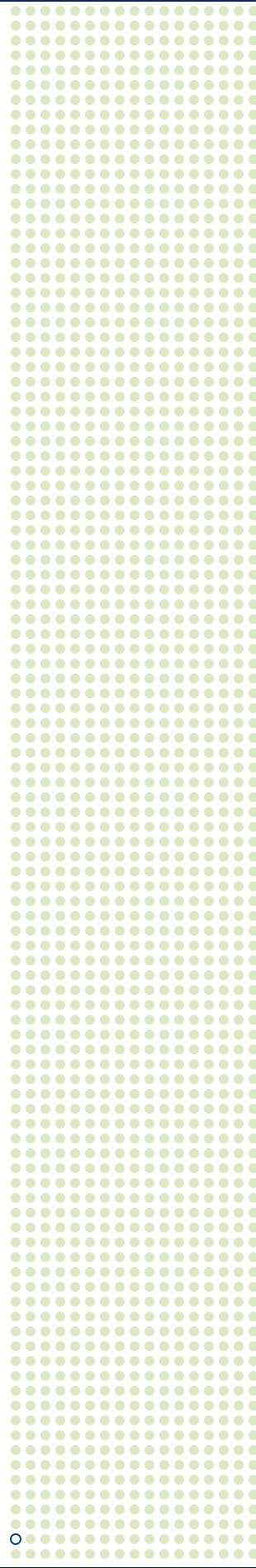
“...solutions that align your IT infrastructure management with your business objectives.”

*Intekras* augments and complements its infrastructure management offerings with services and solutions in the following related disciplines:

- LAN/WAN Internetworking
- Systems Design & Integration
- FCAPS Solutions
- Life Cycle Management
- Program Management

*Intekras* is an Information Technology partner that will listen to your requirements, craft the most appropriate solution, and then act with skill and competence to achieve our mutual objective of making your business more effective.

*Intekras* — ensuring that innovation and progressive thinking are always at work to address your most challenging needs.



## LIFECYCLE SECURITY MANAGEMENT

*Intekras*, in partnership with NetSec, offers a broad suite of Professional and Managed Security Services. NetSec is the fastest growing privately-held managed security services provider in the industry, serving some of the largest companies in the world as well as a majority of executive departments within the U.S. Government.

The following innovative services and solutions are available to address your needs:

**Security Infrastructure Monitoring and Management** — Industry-leading managed service delivers world-class infrastructure protection at a fraction of the cost of in-house solutions.

**Computer and Network Incident Response and Digital Forensics** — Expert third-party electronic forensic services investigate a security incident and gather legal evidence protection at a fraction of the cost of in-house solutions.

**Vulnerability Tracking and Patch Management** — Up-to-date, comprehensive, customizable vulnerability information and patch tracking for a more secure enterprise.

“...mitigating risk at every level...with an integrated,  
proactive security management solution.”

**Risk Assessment** — Tailored, standards-based assessment services support focused, efficient and effective risk reduction and management.

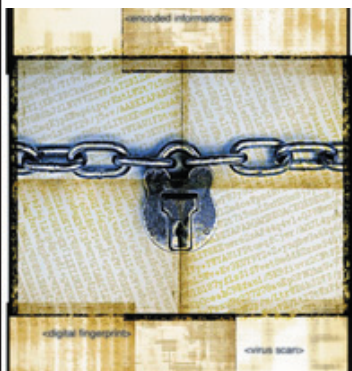
**Application Security Assessment** — Industry-leading application level security assessment identifies vulnerabilities that result from flaws in COTS or custom software applications.

**Network Security Assessment** — Expert third-party assessment identifies the weaknesses in your network infrastructure and security policy, and presents strategies for improvement.

**Wireless Network Security Assessment** — Expert third-party assessment identifies all 802.11 wireless devices in your facilities, the weaknesses in your wireless infrastructure and policy, and provides strategies for improvement.

**Security Program Development** — Expert IT security strategic planning and program development services help federal executives and managers reduce risk and meet compliance mandates.

*Intekras* — partnering with you to protect the integrity of your information resources and assets.





## HCDM SOLUTIONS

Today, organizations are recognizing and refining the relationship between improved employee performance and improved business results. Online learning has been an important component in this process, but recent efforts have centered more on the strategic alignment, development and measurement of the people responsible for delivering business results.

Saba, with their comprehensive Enterprise Suite of solutions that enable accelerated organizational and people performance, offers the most open and advanced architecture in this market segment. Their portfolio of products and solutions for Human Capital Development & Management (HCDM) is J2EE-based and meets customers' needs with functional breadth, depth and global reach. Its components include:

- Learning Management System (LMS)
- Learning Content Management System (LCMS)
- Performance Management
- Virtual Classroom (with VLE)
- Collaboration
- Analytics (OLAP)
- 3rd Party Content (AICC/SCORM)

All of these are fully integrated and built around a powerful portal structure which pushes user-friendliness to new levels. This same structure produces a highly configurable product that can be tailored, integrated and extended without time-consuming and costly customization.

**“Improving the quality of human performance through the analysis, design, development and evaluation of cost-effective interventions.”**

Through our alliance with Saba, *Intekras* is able to offer you solutions to improve the skills, knowledge and productivity of people across your extended enterprise and to enhance your organization's results by improving the quality of human performance through the analysis, design, development and evaluation of cost-effective interventions. Saba's customer footprint extends into 27 countries and includes 10% of the Global 500 and 15% of the S&P 500. The company has received many industry accolades, being ranked as a market leader and visionary by industry analysts at Gartner Group, Meta Group and Training Management Review.

*Intekras* also provides valuable consulting, designed to guide your organization through the intricacies of planning and implementing HCDM within your business.

*Intekras* — your guide to a wise investment in human capital.



## NORTH AMERICAN INDUSTRY CLASSIFICATION SYSTEM (NAICS)

**Publication Support**  
(NAICS Code – 511199)

**Other Telecommunications**  
(NAICS Code – 517910)

**Data Processing, Hosting & Related Services**  
(NAICS Code – 518210)

**Engineering Services**  
(NAICS Code – 541330)

**Custom Computer Programming Services**  
(NAICS Code – 541511)

- Technical Consultant
- Web Development
- Life Cycle Management
- Program Management

**Computer Systems Design Services**  
(NAICS Code – 541512)

- Systems Design & Integration
- FCAPS Solutions
- LAN/WAN Internetworking

**Computer Facilities Management Services**  
(NAICS Code – 541513)

- SMARTS InCharge™
- Infrastructure Management
- Configuration Management
- Business Services Management

**Other Computer Related Services**  
(NAICS Code – 541519)

**Security Consulting Services**  
(NAICS Code – 541690)

- Vulnerability & Risk Management
- Wireless Security Assessment
- Network & Application Security Assessment

**Program Management**  
(NAICS Code – 541690)

**Security Systems Services**  
(NAICS Code – 561621)

- NetSec Suite
- Security Infrastructure Monitoring & Management
- Network/Computer Incident Response

**Computer Training**  
(NAICS Code – 611420)

**Educational Support Services**  
(NAICS Code – 611710)

- Saba Enterprise Suite
- Human Capital Development & Management
- Learning Management
- Performance Management
- Collaboration & Analytics
- Specialized Content Development